

NEWSLETTER

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PERFORMANCE : Q2 FY 2016-17

The Company has recorded a turnover of Rs. 103.40 Crore at the end of second quarter. The Renewable Energy achieved a turnover of Rs. 59.90 Crore while Electronics Division's turnover stood at Rs. 43.50 Crore.

The turnover and order booking has increased by 15% and 16% respectively over the corresponding year data.

MOU 2016-17

REIL has signed Performance Memorandum of Understanding (MoU) with Department of Heavy Industry, Ministry of Heavy Industries and Public Enterprises, GoI, for the year 2016-17.



Mr. A.K Jain, MD REIL and Shri Girish Shankar, Secretary, DHI, MoHI&PE, Gol while signing the MoU

Achievements : Electronics Division

During the quarter, the Company has received major orders of DPMCU/SPV DPMCU and AMCU from milk cooperatives of Rajasthan, Gujarat, Maharashtra, Chhattisgarh, Madhya Pradesh, Jharkhand, Punjab and Kerala.

National Milk Grid and Cold Chain is critical need and REIL is gearing up to deploy GPRS enabled solutions across the country across the value chain in dairy co-operatives.



GPRS enabled solutions for Dairy Cooperatives

This real-time solution is aimed to ensure corruption free dairying by delivering more transparent information sharing solution for higher growth in dairy sector hence benefiting all stakeholders. The orders for 380 nos. GPRS based DPMCU have been received from milk unions of Rajasthan and Maharashtra.

Under the joint initiatives of Government of India and Government of Mahrashtra for the drought prone area-Vidarbha, REIL will deploy more than 250 nos. Data processor Milk Collection Units and Automatic Milk Collection Units in villages, for upliftment of rural masses.

The Company have embarked upon the challenging task in surpassing the previous EMAT orders and received new orders for EMAT from Rajasthan, Gujarat, Uttarakhand and Madhya Pradesh. Auto-EMT is another product which is capturing the market with the orders of 157 nos. received from Jammu & Kashmir, Gujarat and Karnataka. In line with providing Green solutions for dairy, the division has deployed 2.5 KW Solar Power plant in Jammu Dairy.

Apart from this, the Company continued receiving business for its regular products- EMTs, AMCUs and DPMCUs. The deployment of approximately 2000 AMCU/DPMCU systems will benefit 1,00,000 milk producers of about equivalent villages of Punjab, Andhra Pradesh and Guiarat.

Taking IT initiatives further to enhance transparency and bring more comfort in it's ongoing project with Rajasthan State Open School (RSOS), the Company has successfully integrated the web based on-line registration of student application software with payment gateway, where the registered students fill their registration forms and can deposit their fees online through e-mitra payment gateway.

The Division has setup the processing center at its premises and started the Digitization and Indexing work of approximately 7.5 Lac photo negatives (Black & White and Color) against the order received from Department of Information and Public Relations (DIPR), Government of Rajasthan.

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As State Level Agency for the Election Department, Government of Rajasthan, the IT Division has successfully integrated the Electoral roll data of 4.37 Crore voters of Rajasthan state and implemented the online Electoral Roll Management Software for 200 assembly constituencies of the state.

Customer Training Program

The Company has imparted 760 mandays training in Andhra Pradesh, Tamil Nadu, Kerala, Punjab, Haryana, Gujrat and Maharashtra.

Achievements: Renewable Energy Division

During this quarter, the the division has executed various prestigious orders for Customers including POWERGRID, Container Corporation of India Ltd. and UPNEDA.

Under rooftop segment, the Company bagged a largesize order from Bihar Renewable Energy Development Authority (BREDA) for supply, installation and commissioning of 3.6 MW Rooftop Solar off Grid Power Plants spread over 3600 locations each of 1 KW in Bihar, to cater the energy needs of the domestic sector.

It is worth mentioning that under the Government of India vision of making Andaman & Nicobar Islands Diesel-free in respect of power generation, the Company has entered into a tripartite MoU with MNRE, Government of India and Andaman & Nicobar Administration to install Grid tied Solar Photovoltaic Power Plants with storage of 5 MW capacity, in three islands of Andaman & Nicobar



Signing of MoU: (LtoR) Mr. A.K. Jain, Shri Upendra Tripathy, Secretary, MNRE, Shri Sanjeev Khirwar, Commissioner (Power), A&N Administration & Shri Tarun Kapoor, Joint Secretary, MNRE.

These plants shall usher in a replacement to the Diesel-based Generating Sets, resulting in elimination of polluting smoke and create a carbon free environment. This initiation will reduce pollution and assist in preserving the ecological environment of these Islands. Under Smart Cities Mission of Government of India, REIL has been already working as nodal agency for the cities- Jaipur and Udaipur, and has now received another opportunity to work as nodal agency for recently sanctioned cities- Kota and Ajmer, of Rajasthan, for setting up of Grid Connected Solar Power Plants on various government buildings.

In MW-Size business, the Company has installed at 1 MW Solar Power plant at Indian Oil Corporation Limited (IOCL) Refinery at Panipat. The plant is installed on 10 buildings at the campus and will generate about 1.25 Lac units every month.





1 MW Rooftop Solar Power Plant at IOCL Panipat.

The Company has been actively working under PSU CSR initiatives, and a variety of SPV applications such as 25 kWp SPV Power Plant at Railway Station and LED Street Lighting Systems (2000 nos.) in far flung areas of Utar Pradesh have been deployed. The power plant is catering to the part load of the Railway station by working in parallel with the utility grid.



25 KWp SPV Power Plant at Railway Station under PSU CSR



SPV SLS under PSU CSR

New Project

The Company has taken initiative towards a long pending need for online solution for the Transport Department, Government of Rajasthan, aligning it with Climate Change initiatives of the Government to help the environment by reduction in green house gases from vehicles which is the main cause of Global warming, and adversely effects human health.

REIL has received LoI from the department, for Networking of about 800 authorized Pollution Check Centres across the state. This will connect the centers to the centralized server making the entire process online and accordingly the Identification of the PUC certificates (current/due) could be obtained on real time basis.

At present only 10% vehicles go for pollution check out of 1 crore registered vehicles in the state. Once successfully implemented, this online solution will make the entire process transparent hence covering 100% vehicles. and protecting the Climate from harmful vehicle emissions.

In the area of Energy Efficiency & Energy Management, REIL being Project Management Consultant (PMC) has covered about 36854 nos. LED lights in last 6 months and overall 2.2 Lac LED lights have been deployed till date.

ANNUAL GENERAL MEETING REIL posted Net Profit of Rs. 17.46 Crore for the Financial Year 2015-16

REIL declared 41% dividend to its Share Holders for the year 2015-16, in its 34" Annual General Meeting held on 19th September, 2016. The dividend declared is highest ever dividend to shareholders and is doubled as compared to previous year's dividend.

It was informed to the stakeholders that the Net Worth of the of the Company has crossed three digit with an increase by 7% from Rs. 94.44 Crore to Rs. 101.37 Crore and the Company has earned a Profit Before Tax (PBT) of Rs. 17.46 Crore on a turnover of Rs. 213.42 Crore.



At 34" AGM (L to R), Mr. Gaurav Bajad, Shareholder, Ms. Ritu Pande, Director, Mr. M.L. Bhargava, Independent Director, Mr. Vaibhav Galriya, Chairman, Mr. A.K. Jain, Managing Director, Mr. Nirmal Kumar Jain, Independent Director, Mr. Sanjay Solanki, Director, Mr. A. Muralidhar, Director and Mr. Subhash Agrawal, CFO REIL.

REIL @ Run for Nation Building

REIL actively participated in 'Run for Nation Building', organized by Income Tax Department Jaipur, to create awareness regarding the scheme among black money holders and tax evaders.

To enhance and encourage the employees for paying the tax of their income and in addition also deliver a message for health and fitness for the human body, employees from different departments participated with great enthusiasm in the run.



Impressions of the event by Income tax Department Jaipur, where in REIL paritcipated enthusiastically

VIP GALLERY

Mr. Shiv Kumar Gaur, Consultant (Rajbhasha), Department of Heavy Industry, Minister of Heavy Industries & Public Enterprises, Government of India visited REIL plant and witnessed the work being done by the Company towards promotion and use of Hindi language on day-to-day work, on 9° Jul. 2016



Mr. Shiv Kumar Gaur during his visit to REIL works

Ms. Ritu Pande, Director, Department of Heavy Industry, Minister of Heavy Industries & Public Enterprises, Government of India and Mr. Nirmal Kumar Jain, Independent Director, REIL, visited REIL on 17th Aug, 2016 and appreciated the innovated work done in different areas.



Ms. Ritu Pande and Mr. Nirmal Kumar Jain, being briefed about company products on 17.08.2016.

RECOGNITION AND AWARDS

PSE Excellence Award-2015

The Company received "PSE Excellence Award – 2015" for R&D Technology and Innovation", instituted by Indian Chamber of Commerce to recognize the contribution of Public Sector Enterprises in the growth of the Country, in a function held at New Delhi.

The award was presented to Mr. A. K. Jain, Managing Director, REIL by Mr. T. N. Rao, Chairman, (IAS, Former Secretary, Government of India) and Mr. Bhaskar Chatterjee, Jury Member, (IAS, Former Secretary, Government of India) in presence of other eminent toersonalities.



MD REIL receiving PSE Excellence Award-2015 for R&D Technology and Innovation on 06.07,2016

PARTICIPATION BY REIL AT VARIOUS FORUMS

"Confideration of Indian Industry" (CII) organized a workshop on "Concentrating Solar Thermal Technology (CST) for Industries" on 29° July, 2016 at Jaipur.

During the workshop, Mr. A. K. Jain threw light on the CST Potential and Tremendous Scope for CST applications in industries, challenges faced and Future of CST.



Mr. Jain while addressing audience during the workshop

"Governance Now" organized Energy Tech Forum on "Transforming the Energy Value Chain", on 10th August, 2016 at Jaipur.

Mr. Jain during the inaugural session enriched the audience with his thoughts centered around the subject and also focussed the complex issues such as electrification of rural area etc.



Mr. Jain during the Energy Tech Forum by Governance Nov

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"Energy and Environment Foundation" organized 7th World Renewable Energy Technology Congress themed at "Renewable Energy: What Works" during 21th - 23th August, 2016 at New Delhi.

Mr. Jain shared his views in the session on "Solar Rooftop: Emerging opportunities" and linked it with vaious ongoing schemes of the Government for expediting Rooftop Solar installations in the country.



MD REIL addressing the audience during WRETC

A one day seminar was organized by "Indian Dairy Association" IDA, Rajasthan State Chapter on the subject "Policy Intervention for Dairy Development in State" on 24" Aug., 2016 at Jaipur.

During the event, Mr. Jain addressed as Guest of Honour, to the vast array of dairy producers, professionals & planners, scientists & educationists, institutions and organizations, and shared with them the need for policy intervention, technological advancement, infrastructure enhancement for Dairy development and how REIL understands innovate and respond to the needs of ever growing dairy industry.



Mr. Jain during Lamp Lighting ceremony and while addressing the audience, at IDA Rajasthan State Chapter

Mr. D.K. Gupta, DGM, REIL gave a presentation on "Dairy Development in Rajasthan through technological solutions". "Confideration of Indian Industry" organized a conference on "Smart and Green Liveable Cities" during 7^a edition of Infra Conclave Rajasthan at Jaipur on 2^{ast} Sept, 2016.

Being Nodal agency for implementing Smart City projects in different cities, REIL actively participate in such conferences. Mr. Jain chaired a session on "Clean and Green Smart Cities: Creating Liveable Cities" and emphazised that how critical is the role of Intelligent and Real-time infrastructure and Innovation in making the cities smarter and self sustainable.

Further he added that various Missions of the Government like Swachh Bharat, Digital India, Make in India, National Solar Mission etc will boost the formation of Smart Cities.



MD REIL chairing a session during CII Conference at Jaipur

REIL actively participated in Asia's Largest event "10th RE EXPO - 2016" organized by UBM India from 7th to 9th September 2016 at Greater Noida.

During the expo, REIL, being eminent player in the field of Renewable Energy, demonstrated its innovative products and solutions and its valuable experience of more than 30 years in providing Customized Solar solutions in almost all areas. The prestigious projects executed by REIL and their impact on livelihood was also shared with the Customers and got appreciated from visitors and Government officials.



REIL Team at RE Expo

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The Company also participated in 8th National Seminar on Indian Dairy & Food Sector- "Way Forward to meet Future Challenges", at NDRI Karnal during 23-24 September 2016,

Mr. A. K. Jain, MD REIL was Guest of Honor in the event where Yoga Guru Shri Ramdev was Chief Guest of the event. Speaking on the occasion, yoga guru gave the message of 'Swadeshi' and praised the Swadeshi brands in dairy sector and Mr. Jain shared the crucial role of technology in bringing transparency and building trust as has been done over last 3 decades in the dairy sector.





Lamp Lighting and dignitaries on the dias during the event

Rajasthan Renewable Energy Corporation Limited (RRECL) organized a round table conference on "Off-grid Solar Systems" aiming at fostering the debate among eminent participants of the entire value chain of off-grid systems, for better market deliverables, financial models and customer satisfaction, on 28.09.2016 at Jaipur.



MD, REIL addressing the gathering during the Conference

Mr. Jain during his special address in the inaugaral session, emphasized the need for harnessing the

Solar Potential for off-grid systems in Rajasthan, Opportunities in Industrial sector, Market-size, Governance and Digital connectivity for transparency and traceability.

REIL also participated in India Industrial Fair, 2016 during 16*-19* September, 2016 at Jaipur wherein it exhibited its products and solutions in Dairy and Renewable Energy.

STAFF ACTIVITIES

Trainings

During the quarter 39 mandays of training was organized for employees internally and externally on various domains like corporate communication, learning new strategies, scaling newer heights, Development programme on solar rooftop PV system: Design & Installation, improving effectiveness of private secretaries/ personal assistants, forensic audit, latest accounting standards, GST, income tax related matter, occupational hazards & emergency control planning, safety in Material Handling, safety management in factory & safety from fire, contribution of safety in productivity and Basic training for working in Hindi at computer etc.

This is over and above the training imparted to employees and beneficiaries by business divisions.

Promotions

The following promotions took place on 01.07.2016

- · Mr. Jagdish P. Sharma as Engineer;
- Mr. H.S. Chauhan, Mrs. Priti Bhatia, Mr. S. K. Aimera as Officers:
- Mr. K.D. Gupta, Mr. Rajan Jacob, Mr. R.P. Agarwal, Mr. A.K. Saxena, Mr. S.C. Sharma, Mr. V.A. Thampy, Mr. C.S. Reddy, Junior as Jr. Engineer-1;
- · Mr. Dhanraj Nama as Jr. Engineer-II;
- Mr. Ram Kishore, Mr. K. Murugesan, Mr. Swaroop Kumar, Mrs. Anjana Sharma, Mr. Manoj Kumar Sharma, Mr. Sunil Verma, Mr. Sundaram D. as Supervisor (Tech.)
- Mr. Rakesh Kumar, Mr. Santosh Avasthi, Mr. Rajendra Prasad as Sr. Technical Assistant;
- Mr. Hari Narayan, Mr. Ram Sahai as Sr. Head Work Attendant;
- Mr. Shrikant Sharma, Mr. Ginu Abraham, Mr. Ghanshyam Tarmolia as Technical Assistant;
- Mr. Rajendra Kumar Yadav, Mr. Shanti Dev Sharma, Mr. Ajeet Singh Naruka, Mr. Dhiraj Mishra, Mr. Lokendra Tak as Technician "A".
- Mr. Jagdish Chand as Work Attendant "A".

The Company congratulates them on their recognition and wishes them for continued successes in their career.

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Obituary



Mr. Sua Lal Meena, Sr. Head Work Attendant (Works Division) passed away on 24.07.2016. He leaves behind him spouse, two sons and three daughters. A condolence meeting was held to pay homage to the departed soul. May almighty grant the soul eternal rest and strength to the family bear this irreparable loss.



Mr. D. K. Mishra, Dy. General Manager, (IT Division) passed away on 16.09.2016. He left behind him spouse, son, daughter, father & mother. A condolence meeting was held on 17.09.2016 to pay homage to the departed soul. May almighty grant the soul eternal rest and

strength to the family to bear this irreparable loss.

Superannuation:

Mr. K. M. Jat, Sr. Head Operator (Works Division) superannuated from the services of REIL on 31.08.2016. During his tenure (32 years), he worked in Material Management, Technical & Works Division



Managing Director presenting Memento Mr. K. M. Jat



REIL team during the Retirement Ceremony

Mr. Johari Lal, Chief Gardner (P & IR Division) superannuated from the services of REIL on 31.08.2016. During his tenure (32 years), he worked in P&IR Division.



REIL officials presenting memento to Mr. Johari Lal The Company wishes them a happy and prosperous

Independence Day Celebration



Independence Day celebration at REIL

On the Occasion of Independence Day, flag was hoisted by Mr. A.K. Jain, Managing Director. Employees along-with their family members actively participated in the flag hosting ceremony.

हिन्दी पखवाडा — दिनांक 01.09.2016 से 14.09.2016 :

हिन्दी पखवाडा कम्पनी परिसर में दिनांक 01.09.2016 से 14.09.2016 तक मनाया गया। इस दौरान निम्नलिखित प्रतियोगिताओं का आयोजन किया गया । इसमें कम्पनी के कर्मचारियों ने उत्साहपूर्वक हिस्सा लिया:

(अ) निबन्ध प्रतियोगिता

"बेटी बचाओ बेटी पढाओ" अभियान की सार्थकता

औद्योगिक विकास में भारत सरकार की महत्वाकांक्षी परियोजना "मेक इन इंडिया" की सार्थकता

- (ब) हिन्दी नारा (स्लोगन) प्रतियोगिता
- (स) हिन्दी अनुवाद प्रतियोगिता
- (द) हिन्दी कविता वाचन प्रतियोगिता
- (य) हिन्दी टंकण प्रतियोगिता

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14 सिराच्यर को हिन्दी दिवस मनाने के साथ ही कम्पनी में हिन्दी एखाडें के समापन समारोह का आयोजन किया गया। इस अवसर पर कम्पनी में "हिन्दी राजमाथा के विस्तृत उपयोग की आवश्यकता एवं कम्प्यूटर के माध्यम से क्रियान्यम" विषय पर एक कार्यशाला का आयोजन किया गया। इस कार्यशाला में कर्मचारियों को हिन्दी राजमाथा कं परिप्रेश्य में क्रियाशीलता लाने एवं हिन्दी के अधिकाधिक प्रयोग हेतु प्रोसाहित किया गया। हिन्दी पखवाड़ा के समापन समारोह की अध्यक्षता कम्पनी के प्रबच्च निदेशक श्री ए. के. जैन इारा की गई। उन्होंने अपने उदबोधन में मारत की बढ़ती अर्थव्यवस्था एवं उसके वैश्वीकरण के परिप्रेश्व में हिन्दी भाषा की बढ़ती आवश्यकता, शांतित व महता को कर्मचारियों के समक्ष रखा व अपने अनुगवीं को साझा किया।



हिन्दा पर्यवाङ्गा क समापन समारोह म उद्बाधन प्रबन्ध निदेशक श्री ए. के जैन द्वारा, साथ में अध्यक्ष राजभाषा श्री अजय भार्गव एवं सभी प्रतिभागीगण।

Corporate Social Responsibility

REIL has supplied and installed the Solar Power Systmes (6 nos.) of 1.12 KWp and 1 no. (120Wp) as a part of its CSR activity at the following locations in order to create more awareness and promote Green energy among the public.

The installed SPV System will facilitate uninterrupted power supply at these schools and reduce dependence on electricity grid. Total installation of SPV Systems at 7 locations will benefit 1222 nos, persons associated at these locations.

1.12KWP SPV Systems at :

 Government Girls Secondary School, Sherpur-Khilchipur, Sawai Madhopur (Rajasthan).

- Kasturba Gandhi Balika Vidyalaya, Nandpur, Chinhat (Uttar Pradesh).
- Kasturba Gandhi Balika Vidyalaya, Giror, Mainpuri (Uttar Pradesh).
- Kasturba Gandhi Balika Vidyalaya, Fatehpur, Sikri, Agra (Uttar Pradesh).
- Kasturba Gandhi Balika Vidyalaya, Block Talagram, Janpad Kannoj (Uttar Pradesh).
- Government Girls Senior Secondary School, Duni, Tonk (Rajasthan).

120Wp SPV System at :

Aangan Wadi Kendra, Mohami Gram Panchayat of Pisangan Block, District Ajmer (120Wp)



1.12 KWp SPV System installed at Kasturba Gandhi Balika Vidhvalava, Uttar Pradesh





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